

themotivationcompany



the ultimate motivation hub

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motivation • teambuilding • programme directing

TELEPHONE 011 234 9000 FAX 086 545 9578 PHYSICAL ADDRESS Office 15, 1st Floor AHS Building, Rivonia Boulevard, Rivonia, 2128 POSTAL ADDRESS PO Box 1787 Sunninghill 2157

EMAIL bookings@themotivationcompany.co.za WEB www.themotivationcompany.co.za

COMPANY REG. 2013/049231/07



Our Vision

To be the ultimate motivation hub in South Africa and beyond

Our Mission

Our daily mission is to advocate the importance of continuous motivation and personal development for the purpose of achieving greater result on a personal and business capacity.

Our Source

The Motivation Company team is governed by the belief that a conscious journey of personal growth is the foundation for great leadership. It is also our belief that motivation is a spiritual vehicle which keeps one on track in the journey of personal growth.

Our team is guided by the following values:

Practicality: TMC empowers its audiences with practical tools which are simple yet effective.

Sustainability: To keep the motivation tank full it must be refilled regularly. One of TMC tools encourages daily evaluation of a person's attitude at certain times of the day in a space of a minute.

Measurability: Key to our success is our obsession with measuring effectiveness of our talks, facilitation of team buildings or any of our consulting services.

Psychologically Approach: TMC uses professional psychologists in development of various products.

Spiritually Sound Motivation: We recognise spiritual depth is invaluable to achieving high level impact of motivation.

Smile: There is nothing more disarming like a genuine smile.

Quality: This is the heart of The Motivation Company. If you value quality as much as we do, call us. We provide nothing but the best when it comes to speakers.

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Our Services

Our chosen destiny is to bring motivation and the importance of defining a purpose as the first step to achieving personal and business success. TMC services are unpacked as follows:

- **Motivational Talks:** A variety of topics can be covered under these broader subjects
 - Self-discovery
 - Personal development
 - Workplace relations
 - Self-management (particularly when dealing with change)
 - OR client specific topic
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- **Team Building:** We can present either a situation specific talk on teambuilding or assist with facilitation.
- **Strategic Planning:** We can help your organization realize its objectives through our intense two day strategic planning session run by some of the best Strategic Planning facilitators in South Africa
- **Customer Service Consulting:** We offer high impact customer service focused motivational presentations and training.
- **Motivational Programme Director/MC Services:** Our speakers can also professionally run functions smoothly with a motivational flavour while keeping the occasion vibrant.

Our Business Model

The Motivation Company prides itself in its pre-presentation processes which analyses client’s dynamics and needs. Our processes have been developed over the years and we apply them with a high level of strictness because it ensures that we don’t only impress but also impact lives of the audience.

We reinforce the culture of learning at TMC internally and also to our respective audiences using the following understanding:

L	Listen
E	Experiment / Explore
A	Ask
R	Read
N	Network
N	Never Stop Self Improvement

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Our Speakers

The Motivation Company puts such emphasis on quality that we have developed our own Motivation academy called SCAMP (Speaker Coaching And Mentoring Programme). Such was the popularity of SCAMP when it was launched two years ago, we decided to get its curriculum accredited with the relevant seta. The accreditation process is currently underway. Below is a list of some of the SCAMP graduates.

- **Innocent Matshisi**
- **Masingita Masunga**
- **Demore Pretorius**
- **Ndumi Hadebe**
- **Sibongile Thenjekwayo**
- **Sejako Morejwane**
- **Kehilwe CHAMP Phepheng**
- **Bafana Makhubo**
- **David Selepe**
- **Lerato Mtolo**
- **Segodi Leshalabe**
- **Metsantika Seopela**
- **Morongwa Mokoena**

Client Benefits

We subscribe to the school of thought that employees who embark on a conscious personal growth journey are more productive. We thrive to set all of our clients' employees on such a journey. Benefits of engaging TMC are:

- **Aligned message:** Through our pre-presentation analysis, we are able to tailor the message and angle to suit client's circumstance and desired objective.
- **Versatility & broader network:** TMC has a range of speakers and facilitators with remarkable insights on a range of topics coupled with years of facilitating experience.
- **Continued support:** Our team is committed to assessing impact of motivation or facilitation 3 months post event / activity. We assist with further determining the root of the problems after which we recommend suitable experts.
- **Personal development awareness:** Underlying all our talks and facilitation opportunities is encouraging our audience to take charge of their personal development in their quest to achieve personal and career success. This improves one's sense of accountability, therefore productivity is enhanced.

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Some of our Clients

Clients who have entrusted us with motivation of their employees and facilitation of their team building sessions are:

Client : **UBank**
Assignment : Motivational Presentation at a Sales Conference
Year : 2013

Client : **Eskom Limpopo Operating Unit- Distribution**
Assignment : Motivational Presentation at the ExCo Zone Visits for Limpopo Operating Unit
Year : 2013

Client : **South African Bank Note (SABN)**
Assignment : Motivation at Year End Function
Year : 2013

Client : **DPSA**
Assignment : Motivational Talk at a Team Building Getaway
Year : 2013

Client : **Transnet -Rail Engineering**
Assignment : National Motivational Road Show on Safety
Year : 2012/2013

Client : **SARS**
Assignment : Motivational Presentation on Customer Service
Year : 2013

Client : **National Department of Social Development**
Assignment : Motivational Presentation at Strategic Planning Session
Year : 2013

Client : **DStv**
Assignment : Motivational Programme Directing- National Sales & Marketing Roadshow
Year : 2013

Client : **Nedbank**
Assignment : Motivational Presentation for the Marketing Team
Year : 2014

Client : **Coca-Cola Shanduka Beverages**
Assignment : Motivational Presentation for the Sales Team
Year : 2014

Client : **Unilever**
Assignment : Motivational Presentation for the Service Agents
Year : 2014

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Our Founder's Profile

Hector Mathabe

Hector Mathabe started the first on-campus black radio station while studying for a Public Administration diploma at the Tshwane University of Technology in 1993 (TUT), then known as Technikon Northern Transvaal. He also later obtained a certificate in Business Psychology and Human Behaviour from the University of South Africa.

When he left campus with a diploma to his name, he entered the commercial radio industry, starting out as a radio presenter for the now defunct Radio Bop and later moving onto Kaya FM. After a career spanning 14 years in the professional speaking industry, Hector's experience in delivering to clients has been tried, tested and approved. He also worked as a freelance facilitator for Business Presentation Skills, facilitating on programmes such as Presentation Skills and Excellence in Customer Service.

While working as a radio presenter Hector realised that he had a very strong leaning towards presenting what he calls "motivational radio". In time he came to be known by his loyal listeners as some who delivered 'life sentences' to them – meaning that it would often take just one phrase or sentence that he would say while engaging with his audience and that sentence would be the catalyst towards the listener discovering and pursuing their purpose.

Under the mentorship of the renowned Dr David Molapo, Hector entered the professional speaking and motivation industry when he left radio in 1999 to work for the I Can Foundation. Within months he branched out on his own and started his own company, Marang Consulting, which was re-named and re-branded as The Motivation Company in 2009. His company offers a full range of personal development and presentation services, namely motivation, teambuilding, programme directing, strategic planning with a corporate social investment (CSI) wing focused on taking motivation to the often deprived rural and peri-urban schools.

Our Contact Details

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